

Subject: RE: Gleneagles Estate FTTP Project - An opportunity for ACT Government and the community
Date: Sunday, 27 May 2018 at 1:44:19 pm Australian Eastern Standard Time
From: LE COUTEUR
To: 'Steve Ulrich'

Dear Steve

That is a long and sad tale. The 2 most obvious actions it would seem to me are

- Write to Senator Seselja who is the only ACT elected representative who is part of the Federal government
- Write specifically to Chief Minister Barr as things will have advanced from 2015 when you received the previous email. I think that your proposal to have the ACT Government fund the rollout and recover the money thru rates is innovative and worthy of attention, partly because it could be a option for other local area improvements. Have you surveyed your members to see how many are prepared to pay the cost for the upgrade and over what period of time to repay would be appropriate? This is a proposal is worthy of being sent to Mr Barr as treasurer and cced to the group you emailed this original letter to.

I will see if I can think of other options but I am aware that the NBN roll out has been far from equal thought the ACT and of course Australia. It is also a Commonwealth rather than an ACT government responsibility so there I can only be of limited help.

Please let me know how you go with these or any other options.

Caroline

Caroline Le Couteur MLA

ACT Greens Spokesperson for Planning, Transport,
City Services, Housing, Arts, Animal Welfare,
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From: Steve Ulrich [mailto:nbn@gleneaglesestate.net]
Sent: Sunday, 27 May 2018 10:22 AM
To: CODY; HANSON; JONES; LE COUTEUR; STEEL
Cc: Brodtmann, Gai (MP); Robertson, Victoria (G. Brodtmann, MP); Laurence Buchanan; Nick Sealey; Wallace Andrew; Vincent Parrett; Mark Heazlett; craigjustinlilley@gmail.com; BARR
Subject: Gleneagles Estate FTTP Project - An opportunity for ACT Government and the community

Dear MLA's of Murrumbidgee,

Gleneagles Estate in Kambah has suffered sub standard internet for over a decade. It was excluded from the TransACT rollout to Kambah in 2004, and it was only through local lobbying of Telstra at the time that the areas was provided an ADSL service.

In April 2014 a project was developed by the local community to try and provide the best possible internet solution for residents, by proposing a community co-funded FTTP rollout for the estate.

The background of the project can be located here:

<http://www.gleneaglesestate.net/NBN/background-to-the-gleneagles-estate-nbn-project/>.

The original business case can be read here: <http://1drv.ms/1K45rIT>.

Over the past 4 years the project has worked with 3 'generations' of NBNCo staff to try and negotiate a feasible approach of using the NBN Technology Choice program to achieve this outcome.

The timeline of what NBNCo has quoted over time is as follows:

- December 2014 – low quote \$800,000, high quote \$1,000,000 to supply FTTP to entire estate. (High quotes assume 100% capital works required)
- June 2017 - an area switch fee of \$2,200 was paid for by residents in Gleneagles Estate.
- September 2017 – low quote \$800,000, high quote \$2,000,000 to supply FTTP to entire estate. We were asked to supply a deposit of \$200,000 in order to continue the process. (High quotes assume 100% capital works required)
- July 2017 – These figures were challenged, the response was a revised increased low quote \$924,000 (now assuming 10% capital works), high quote \$2,000,000 to Supply FTTP to entire estate.(High quotes assume 100% capital works required)
- October 2017 – NBNCo stated they require a payment of \$76,241.78 in order to complete a design and quote.
- December 2017 – NBNCo attend a meeting with over 150 residents in attendance, announcing they want to conduct an EOI to confirm the level of interest for themselves, in addition to the surveys that the project had conducted pre FTTN activation and post FTTN activation.
- The response to that EOI resulted in 280 out of 394 expressing a desire to participate in a technology Choice upgrade with NBN.
- January 2018 – NBNCo advised that they still require \$76,241.78 for a design and quote.
- February 2018 – Meeting held with NBNCo stating that they would undertake a design and quote exercise at their expense.
- March 2018 – NBNCo had undertaken a 'sample design and quote' commissioned by Universal Communications Group (UCG) which NBNCo stated they expensed \$11,000. This resulted in a quote of \$2,600,000 to supply FTTP to 220 premises, with 50% capital works. NBNCo have stated they have confidence in the company providing the quote, who would also be delivering such a service. This equates to \$11,818 per property assuming the required 220 premises out of the 280 identified through the EOI as wanting to proceed. NBNCo have advised there is a total 12km of ducting so applying this build cost this is a charge of \$216 per metre, which is also well outside the scope of NBNCo backhaul charges for developers (Backhaul Contributions document NBN <https://www.nbnco.com.au/content/dam/nbnco2/documents/backhaul-contributions-fact-sheet.pdf>)
- April 2018 NBNCo have stated that the build cost has now gone from \$2.6M down to \$2.0M after further analysis of the sample design and quote they commissioned.
- May 2018 NBN has requested the Gleneagles Community to pay \$230 per household towards a final design and quote (of a \$65,000 design and quote fee). Initial quotation is a cost of \$8,316 per

household, assuming 220 households sign up.

It is clear we have had a protracted, long drawn out process of what should have been a mutually beneficial process for both the community and NBNCo.

We have engaged our Federal representatives throughout the process.

The committee would like to discuss a proposal of ACT Government funding the rollout costs to the estate, with those charges recovered through rates payments over a period of time.

We have contacted ACT Government previously, with the response attached. At the recent community meeting with NBNCo on 22 May 2018, there was great interest in approaching ACT Government MLAs again to seek assistance with progressing the matter. NBNCo has expressed interest in working with you to facilitate this outcome as well.

We would look forward to discussing this opportunity for government and the community with you, and any assistance you can provide.

Thank you

Steve Ulrich
Gleneagles Estate FTTP NBN Committee
<http://www.gleneaglesestate.net/NBN/>
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