

Subject: RE: Gleneagles Estate FTTP Project - An opportunity for ACT Government and the community
Date: Tuesday, 3 July 2018 at 11:22:46 am Australian Eastern Standard Time
From: CODY
To: Steve Ulrich

Dear Mr Ulrich,

Thank you for your continuing correspondence about the nbn™ access in the Gleneagles Estate. I understand your frustrations with the rollout of the nbn™, and I am aware that there are significant problems not just in your neighbourhood, but across Southern Canberra, and Australia. What started out as a great Labor infrastructure program of connecting every household to fibre has, due to the interference of the Federal Liberal Government, turned into a national embarrassment.

From my point of view, I do not believe the ACT Government should be putting money into nbn™ projects. Over the last few years, the Federal Government has cut funding to our hospitals, schools, and almost every other frontline service. My priorities as a Labor member will always be protecting people at work, a quality education so they can get good jobs, and healthcare and other services if they have bad luck.

On the other hand, I know that the Labor Party Federally still believes that the nbn™ is an important infrastructure project for the future of our economy. Whilst I don't have all the details, I know that Gai Brodtmann and the Federal Labor team are working to fix the NBN™ and make sure that every household in Australia gets a world class internet service.

I applaud your efforts in trying to solve the problem for your neighbourhood. From here on, I think the best option for getting the nbn™ fixed in your neighbourhood, and for the whole country, would be the election of a Federal Labor Government. You can help with our campaign locally by getting in contact with Gai's office on (02) 6293 1344. If you are happy to travel a little further our nearest marginal seat is Eden Monaro just over the border, the local Labor member Mike Kelly, can be contacted on (02) 6284 2442.

Thanks for getting in touch.

Bec Cody

From: Steve Ulrich [mailto:nbn@gleneaglesestate.net]
Sent: Sunday, 27 May 2018 10:22 AM
To: CODY <CODY@parliament.act.gov.au>; HANSON <HANSON@parliament.act.gov.au>; JONES <JONES@parliament.act.gov.au>; LE COUTEUR <LECOUTEUR@parliament.act.gov.au>; STEEL <STEEL@parliament.act.gov.au>
Cc: Brodtmann, Gai (MP) <Gai.Brodtmann.MP@aph.gov.au>; Robertson, Victoria (G. Brodtmann, MP) <Victoria.Robertson@aph.gov.au>; Laurence Buchanan <LVB@bnsgroup.com.au>; Nick Sealey <nick.sealey@gmail.com>; Wallace Andrew <andrew.wallace@mebank.com.au>; Vincent Parrett <vincent@finalbuilder.com>; Mark Heazlett <markheazlett@gmail.com>; craigjustinlilley@gmail.com; BARR <BARR@act.gov.au>
Subject: Gleneagles Estate FTTP Project - An opportunity for ACT Government and the community

Dear MLA's of Murrumbidgee,

Gleneagles Estate in Kambah has suffered sub standard internet for over a decade. It was excluded

from the TransACT rollout to Kambah in 2004, and it was only through local lobbying of Telstra at the time that the areas was provided an ADSL service.

In April 2014 a project was developed by the local community to try and provide the best possible internet solution for residents, by proposing a community co-funded FTTP rollout for the estate.

The background of the project can be located here:

<http://www.gleneaglesestate.net/NBN/background-to-the-gleneagles-estate-nbn-project/>.

The original business case can be read here: <http://1drv.ms/1K45rIT>.

Over the past 4 years the project has worked with 3 'generations' of NBNC0 staff to try and negotiate a feasible approach of using the NBN Technology Choice program to achieve this outcome.

The timeline of what NBNC0 has quoted over time is as follows:

- December 2014 – low quote \$800,000, high quote \$1,000,000 to supply FTTP to entire estate. (High quotes assume 100% capital works required)
- June 2017 - an area switch fee of \$2,200 was paid for by residents in Gleneagles Estate.
- September 2017 – low quote \$800,000, high quote \$2,000,000 to supply FTTP to entire estate. We were asked to supply a deposit of \$200,000 in order to continue the process. (High quotes assume 100% capital works required)
- July 2017 – These figures were challenged, the response was a revised increased low quote \$924,000 (now assuming 10% capital works), high quote \$2,000,000 to Supply FTTP to entire estate.(High quotes assume 100% capital works required)
- October 2017 – NBNC0 stated they require a payment of \$76,241.78 in order to complete a design and quote.
- December 2017 – NBNC0 attend a meeting with over 150 residents in attendance, announcing they want to conduct an EOI to confirm the level of interest for themselves, in addition to the surveys that the project had conducted pre FTTN activation and post FTTN activation.
- The response to that EOI resulted in 280 out of 394 expressing a desire to participate in a technology Choice upgrade with NBN.
- January 2018 – NBNC0 advised that they still require \$76,241.78 for a design and quote.
- February 2018 – Meeting held with NBNC0 stating that they would undertake a design and quote exercise at their expense.
- March 2018 – NBNC0 had undertaken a 'sample design and quote' commissioned by Universal Communications Group (UCG) which NBNC0 stated they expensed \$11,000. This resulted in a quote of \$2,600,000 to supply FTTP to 220 premises, with 50% capital works. NBNC0 have stated they have confidence in the company providing the quote, who would also be delivering such a service. This equates to \$11,818 per property assuming the required 220 premises out of the 280 identified through the EOI as wanting to proceed. NBNC0 have advised there is a total 12km of ducting so applying this build cost this is a charge of \$216 per metre, which is also well outside the scope of NBNC0 backhaul charges for developers (Backhaul Contributions document NBN <https://www.nbnco.com.au/content/dam/nbnco2/documents/backhaul-contributions-fact-sheet.pdf>)

- April 2018 NBNC Co have stated that the build cost has now gone from \$2.6M down to \$2.0M after further analysis of the sample design and quote they commissioned.
- May 2018 NBN has requested the Gleneagles Community to pay \$230 per household towards a final design and quote (of a \$65,000 design and quote fee). Initial quotation is a cost of \$8,316 per household, assuming 220 households sign up.

It is clear we have had a protracted, long drawn out process of what should have been a mutually beneficial process for both the community and NBNC Co.

We have engaged our Federal representatives throughout the process.

The committee would like to discuss a proposal of ACT Government funding the rollout costs to the estate, with those charges recovered through rates payments over a period of time.

We have contacted ACT Government previously, with the response attached. At the recent community meeting with NBNC Co on 22 May 2018, there was great interest in approaching ACT Government MLAs again to seek assistance with progressing the matter. NBNC Co has expressed interest in working with you to facilitate this outcome as well.

We would look forward to discussing this opportunity for government and the community with you, and any assistance you can provide.

Thank you

Steve Ulrich
Gleneagles Estate FTTP NBN Committee
<http://www.gleneaglesestate.net/NBN/>
0400 315028

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